



# LIMITLESS

**28<sup>th</sup> Annual General  
Meeting**

**9 August 2022**

Across this presentation, the word “KIL / the Company” refers to “Kirloskar Industries Limited.”

## Cautionary Statement:

This presentation contains statements relating to future business developments and economic performance that could constitute ‘forward looking statements’. While these forward looking statements represent the Company’s judgments and future expectations, a number of factors could cause actual developments and results to differ materially from expectations. The Company undertakes no obligation to publicly revise any forward looking statements to reflect future events or circumstances. Further, investors are requested to exercise their own judgment in assessing various risks associated with the Company and also the effectiveness of the measures being taken by the Company in tackling them, as those enumerated in this Report are only as perceived by the Management.



## EXCELLENCE

In everything we do, quality without compromise



## INTEGRITY

Say what we do, and do what we say



## COLLABORATION

We grow with people and partners



## EMPATHY

Towards all Stakeholders

We always listen, and learn



## VALUE CREATION

Towards all Stakeholders

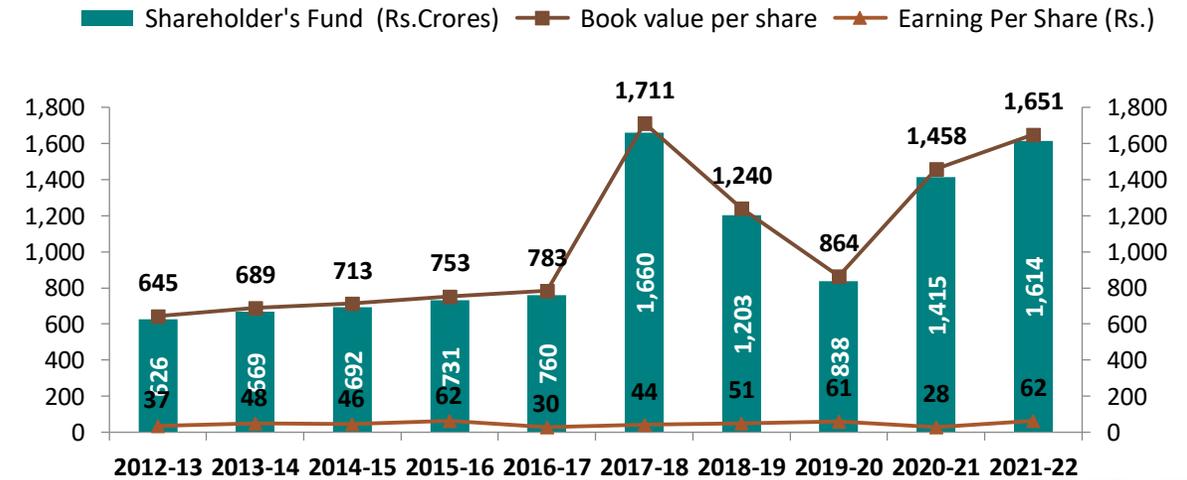
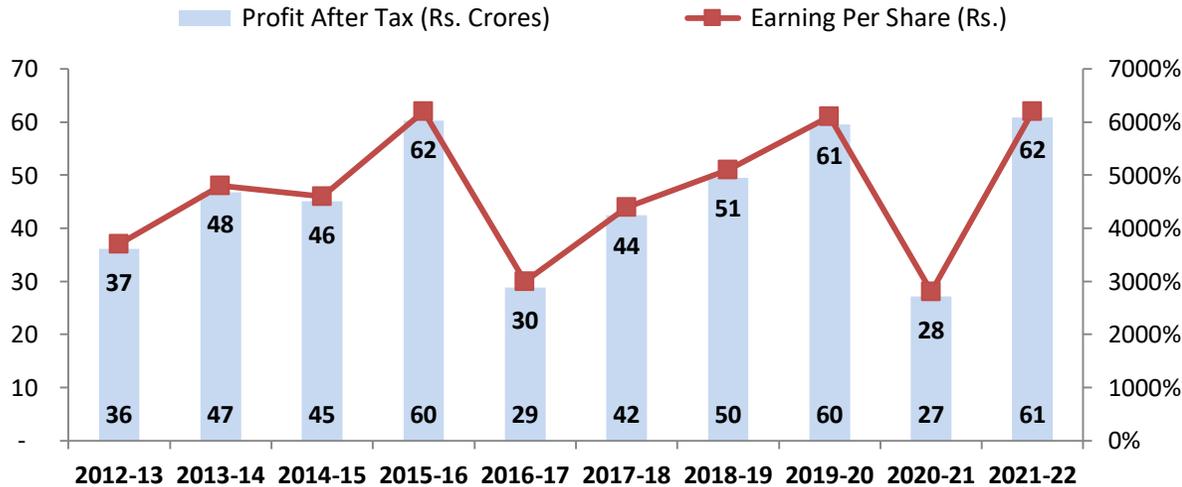
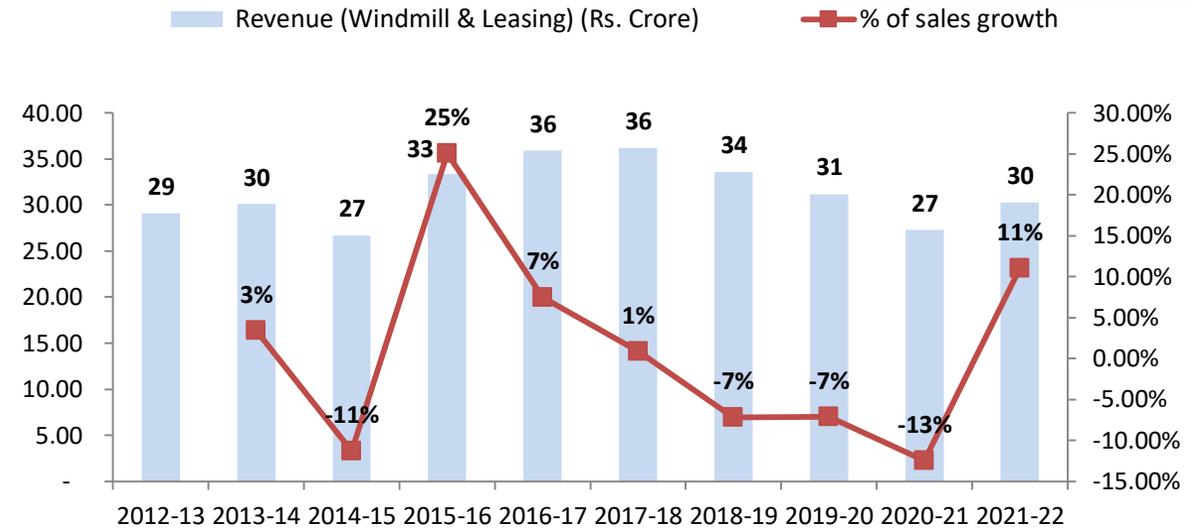
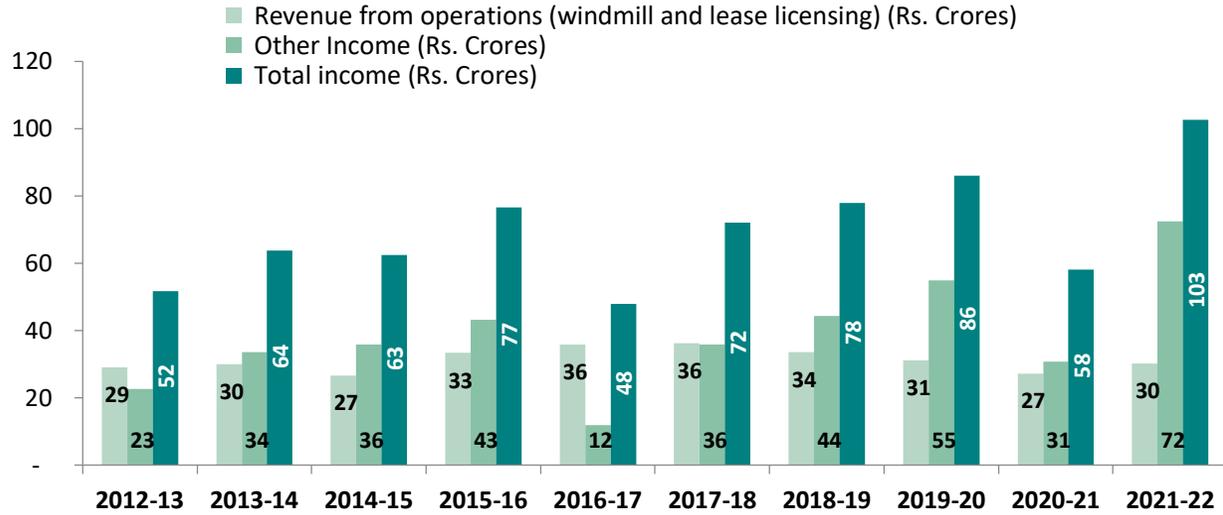
We're building for a shared prosperous future



## INNOVATIVE THINKING

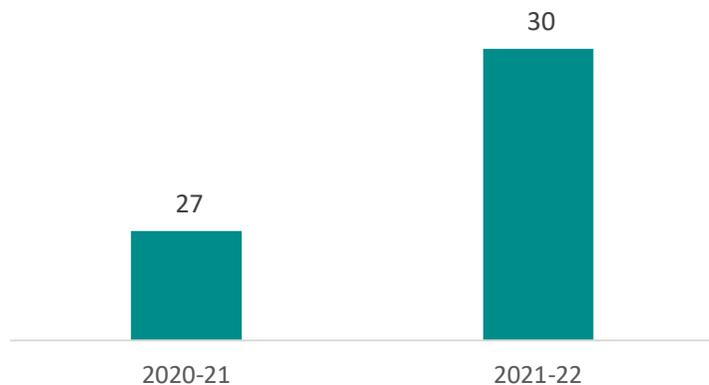
Be bold and brave, & stay relevant

# Decade at a glance

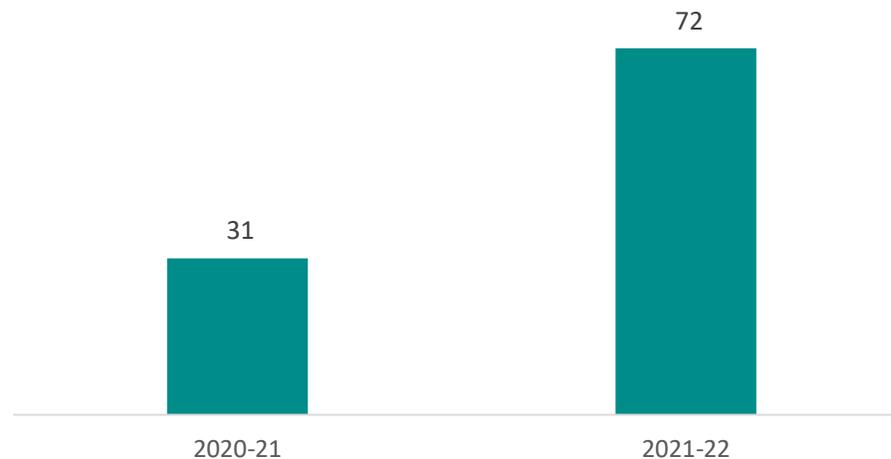


# Performance FY'22

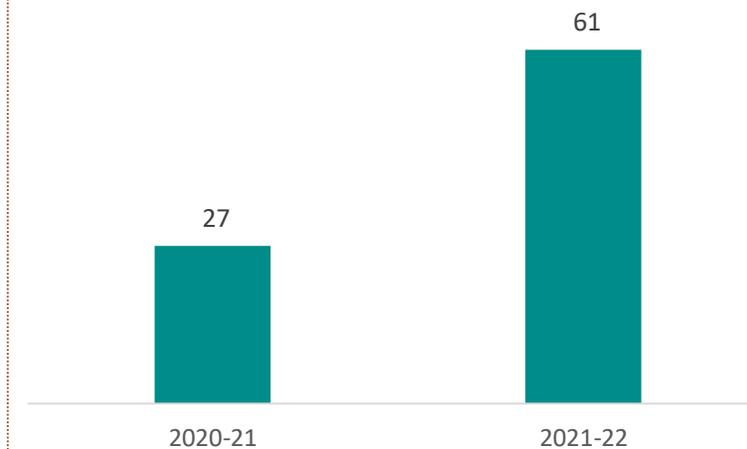
Income from Windmill and Leasing  
(Rs. Crores)



Other Income (Rs. Crores)



Profit After Tax (Rs. Crores)



All amounts in INR Cr	2020-21	2021-22
Other Income	30.8	72.0
Interest Income	1.9	2.8
Dividend Income	24.8	65.7
Net gain on fair value changes	1.3	8
Gain on sale <sup>1</sup> / Surplus on Transfer <sup>2</sup>	2.7	-
Miscellaneous Other <sup>3</sup>	1	2.7

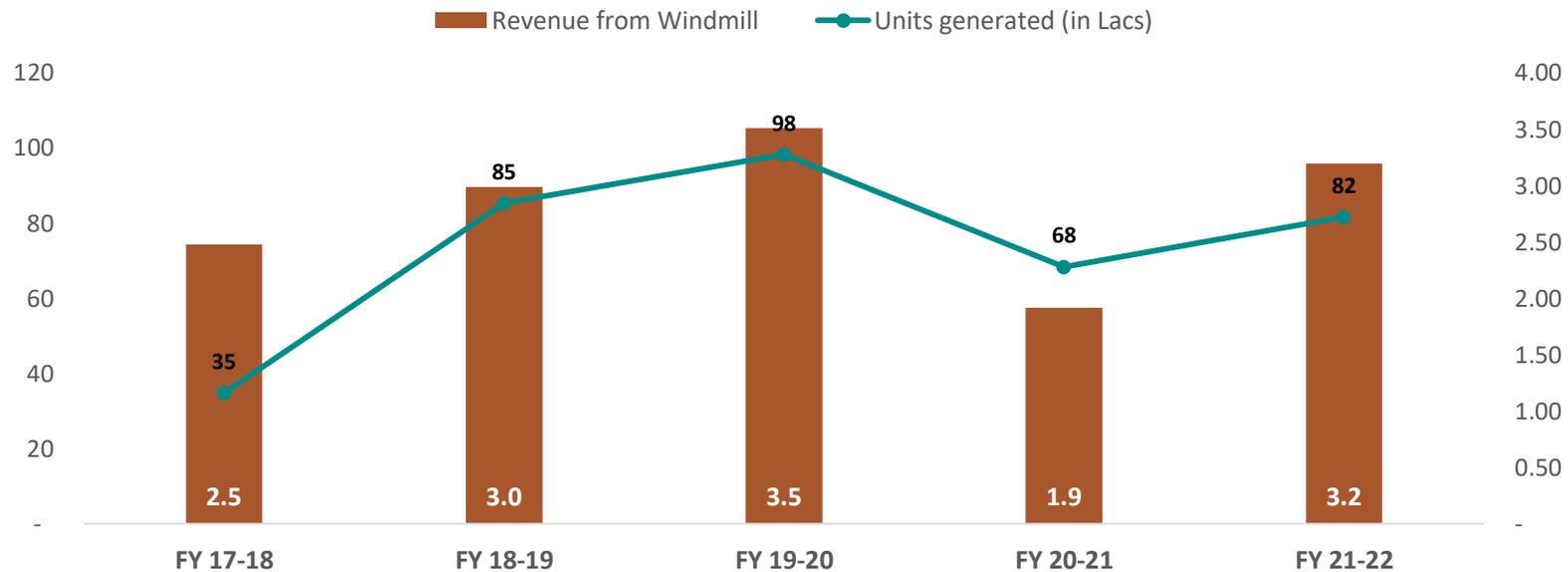
1 During Previous Year, the Company sold an investment property at Bangalore

2 Surplus on the transfer of Real Estate Business Undertaking at Kothrud for the current year

3 Includes Business s facilitation Services, Reversal of provisions no longer required

# Windmill Operations

- We have 7 windmills operational with total capacity of 5.6MW in Ahmednagar District of Maharashtra and the assets operated at average of 20.31% PLF
- The revenue from windmills includes energy sold to third parties and Renewable Energy Credits (RECs)
- Following Group's philosophy of sustainable development, we will explore opportunities in Renewable Energy space



# Leasing Activity

- Total revenue from leasing is ₹ 27.1Cr for the financial year 2021-22

Name of Party	Place of Property	Area (Sq. ft.)	Agreement start date	Agreement expiry date
Kirloskar Oil Engines Limited	Khadki	6,75,895	01/09/2021	31/08/2024
Kirloskar Chillers Private Limited	Cello, FC Road	3,750	01/06/2021	31/05/2024
Kirloskar Ferrous Industries Limited	Khadki	500	01/09/2021	31/08/2024
Maharashtra Natural Gas Limited	Khadki	324	11/09/2021	10/09/2024
HDFC Bank Limited	Khadki	110	01/12/2022	31/01/2023
Snow Leopard Momentum-LLP	Cello, FC Road	250	01/11/2019	31/10/2022
Kirloskar Management Services Private Limited	Cello, FC Road	100	27/01/2021	26/01/2024
Avante Spaces Limited	Cello, FC Road	700	01/01/2021	31/12/2023
Mahila Udyog	Khadki	50	01/05/2021	30/04/2024
RVD Charities	Khadki	50	01/05/2021	30/04/2024
Kirloskar Energen Private Limited	Khadki	244	01/06/2021	30/04/2024
Kirloskar Integrated Technologies Limited	Khadki	244	01/06/2021	30/04/2024
Kirloskar Solar Technologies Private Limited	Khadki	3,577	01/06/2021	30/04/2024
Greentek Systems( India) Private Limited	Khadki	50	01/06/2021	30/04/2024
<b>Total Area Leased</b>		<b>6,85,844</b>		

- Development potential of the Kothrud project is over 1.8 million sq. ft.
- **Building future-ready environment-friendly spaces**
  - Our focus is to construct green buildings that focus on lower energy consumption, decreasing carbon emissions, and waste, along with conserving water, prioritizing safer materials, and limiting our exposure to pollutants through our sustainable design, construction, and operations
  - We are planning to obtain certifications from the Indian Green Building Council (IGBC)
- **Adaptive designs**
  - We aspire to keep architectural designs adaptive to future needs. For instance, with the rise in Electric Vehicle (EV) mobility and the government's emphasis on reducing the dependability on fossil fuels, our blueprints are designed to adapt sufficient car parking with EV charging points

- **Project on Plot B**
  - Despite the pandemic disturbance and inflationary pressures, we are on course to complete the project next year i.e. 2023 and lease the mixed-use premises in the project
  - Total area to be leased is ~155,000 sq. ft.
- **Project on Plot A+C**
  - Basis the inputs received from various international consultants and design consultants, we are in process of finalizing the plans for the plot A+C under UDCR and execution strategy is being fine tuned to maximize the revenue potential of the Project
  - The estimated leasable area from the planned project is ~1.4mn sq. ft.
- **Project on Plot D**
  - Plot D has various reservations and we are in the process of planning a development strategy

# Avante Spaces Limited... Site progress (Plot B)

6<sup>th</sup> Floor

5<sup>th</sup> Floor

4<sup>th</sup> Floor

3<sup>rd</sup> Floor

2<sup>nd</sup> Floor

1<sup>st</sup> Floor



# Avante Spaces Limited... Site progress (Plot B)



## Family participation



## Vaccination Drive

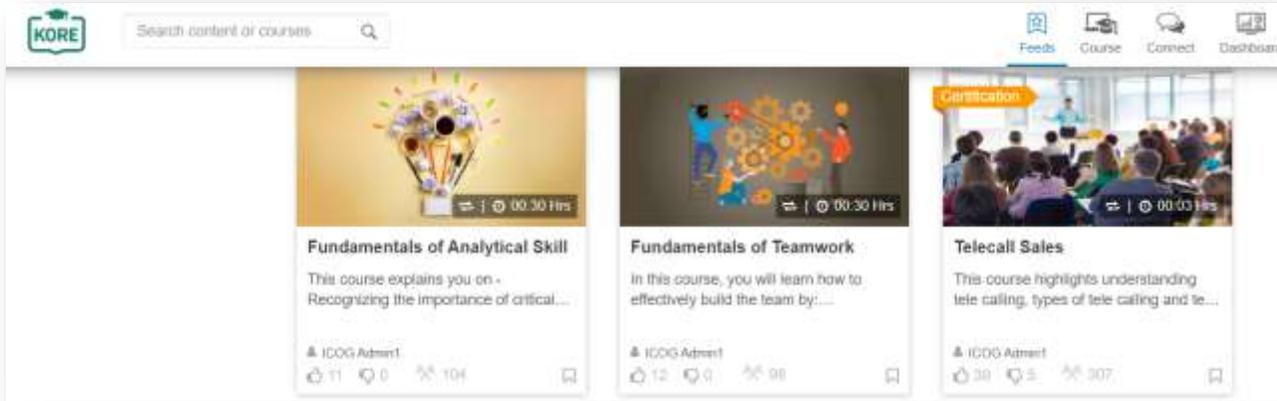


## Employee Connect

- Family participation in competitions
- 100 % employees vaccinated with 2 doses
- Health & Life insurance
- Knowledge sessions with Leaders
- Annual get together
- Recognition of Value Champions
- Engagement score of 82%



## KORE Learning Management System



## Senior Leadership Development Program



### Employee Development Policy

- Nominate employees for part-time postgraduate / online courses based on Company needs
- Course fees up to Rs. 2 Lakh
- Duration up to 2 years

# Thank You

For further Information Please Contact:

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