



27<sup>th</sup> Annual General Meeting 10 August 2021

#### **Note**



Across this presentation, the word "KIL / the Company" refers to "Kirloskar Industries Limited."

#### **Cautionary Statement:**

This presentation contains statements relating to future business developments and economic performance that could constitute 'forward looking statements'. While these forward looking statements represent the Company's judgments and future expectations, a number of factors could cause actual developments and results to differ materially from expectations. The Company undertakes no obligation to publicly revise any forward looking statements to reflect future events or circumstances. Further, investors are requested to exercise their own judgment in assessing various risks associated with the Company and also the effectiveness of the measures being taken by the Company in tackling them, as those enumerated in this Report are only as perceived by the Management.

### **Values**



EXCELLENCE	In everything we do, quality without compromise
INTEGRITY	Say what we do, and do what we say
COLLABORATION	We grow with people and partners
EMPATHY	We always listen, and learn
VALUE CREATION	We're building for a shared prosperous future
INNOVATIVE THINKING	Be bold and brave, & stay relevant

## **Decade at a glance**



Particulars	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12
Net Sales – Windmill	19	35	30	25	35	48	34	134	131	138
Other Income	562	826	749	779	444	719	591	504	387	648
Profit Before Tax	325	649	568	492	375	684	543	541	430	692
Profit After Tax	272	595	495	424	288	603	451	467	361	675
Dividend Amount	97	97**	204	204	194*	194	194	39	39	39
Dividend (%)	100	100**	210	210	200*	200	200	40	40	40
Earning per share (`)	28	61	51	44	30	62	46	48	37	69
Book value per share (`)	1,483	863	1,239	1,732	783	753	713	689	645	612
Share capital	97	97	97	97	97	97	97	97	97	97
Reserves and Surplus	14,048	8,280	11,935	16,498	7,501	7,213	6,826	6,594	6,160	5,844
Shareholders' Funds	14,145	8,377	12,032	16,595	7,598	7,310	6,923	6,691	6,257	5,941
Loan Funds	-	-	<del>-</del>	-	_	<del>-</del>	<del>-</del>	-	-	-
Total Capital Employed	14,145	8,377	12,032	16,595	7,598	7,310	6,923	6,691	6,257	5,941
Gross Block	747	783	751	687	420	402	402	401	441	442
Net Block	378	425	421	380	130	122	130	142	205	237
Net Current Assets	662	1,228	923	564	786	490	835	678	792	560

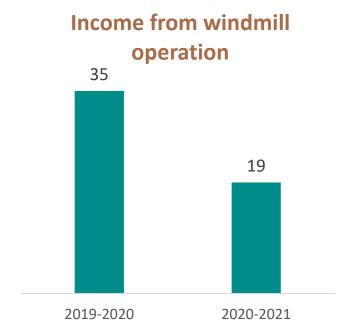
All amounts INR Millions

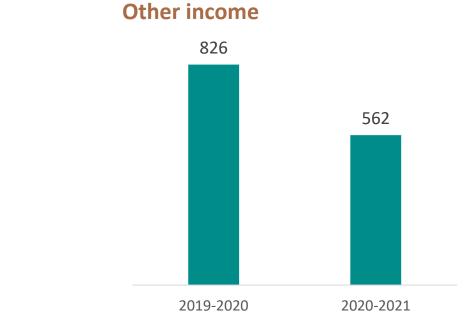
<sup>\*</sup>Interim Dividend paid in March 2016

<sup>\*\*</sup> Interim Dividend paid in March 2020

### **Performance FY'21**

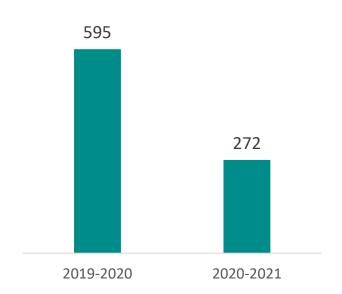






Other Income	826	562
Interest Income	14	19
Dividend Income	483	248
Net gain on fair value changes	30	13
Gain on sale¹/ Surplus on Transfer²	20	27
Property Licensing Fees	277	254
Miscellaneous Other <sup>3</sup>	1	2

#### **Profit after tax**



#### All amounts INR Millions

- 1 During Previous Year, the Company sold an investment property at Banglore
- 2 Surplus on transfer of Real Estate Business Undertaking at Kothrud for the current year
- 3 Includes Business s facilitation Services, Reversal of provisions no longer required

### Significant events / achievements



- The Company acquired 100% stake of Wellness Space Developers Private Limited (Wellness), a real estate company on 19 December 2020. Consequently, Wellness became a Wholly Owned Subsidiary of the Company.
- To facilitate the effective management of the real estate activities of the Company, the Company transferred its 'Real Estate Business Undertaking at Kothrud' to Wellness.
- Wellness was thereafter converted into a public limited company and subsequently, the name of Wellness was changed to 'Avante Spaces Limited' (Avante) on 29 June 2021.
- The Unified Development Control Regulation (UDCR) was notified on 2 December 2020 and has **positively** impacted on the Kothrud Project development.
- Based on the UDCR, Avante is undertaking mixed-use development of approximately 1.8 million sq. ft. leasable area on the Kothrud property.

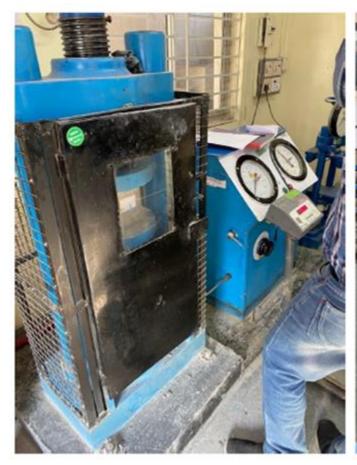
A glimpse of site progress .......



























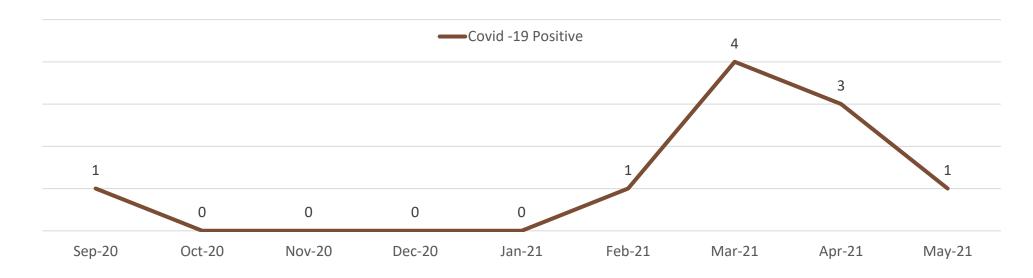
### **COVID-19** Isolation centre at site





## **COVID-19: Employee Dashboard**





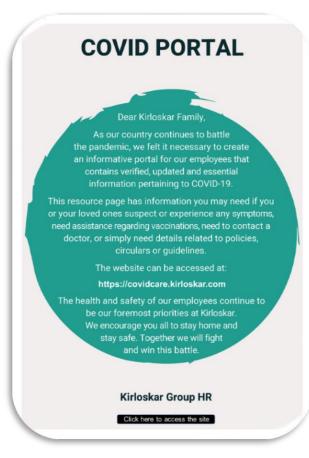
**Covid -19 Dashboard (21-07-2021)** 

Covid-19	Permanent employees (including employees of Wholly Owned Subsidiary)	Contract	Total
Positive	9	1	10
Cured – Resumed work	9	1	10
Death	Nil	Nil	Nil

### **COVID-19: Initiatives by the Company**



#### **Covid-19 Portal**



#### **Vaccination Drive**



Vaccination Status	No.	%
Both Doses	12	42
One Dose	14	50
No Dose	2	8
Total	28	100

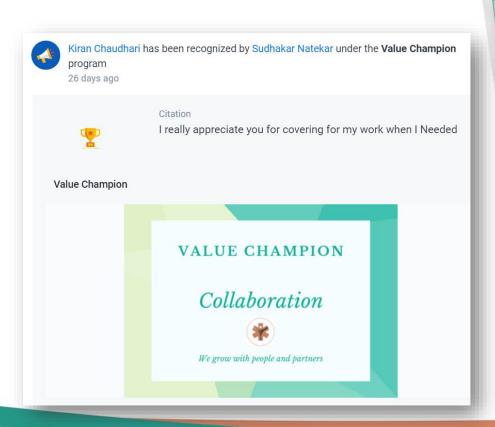
#### **Employee Connect**

- Awareness on hygiene practices
- Office Protocol
- Work from Home
- Covid-19 positive SOPs
- Hospitalization, Health insurance
- Vaccination drive for employees & spouse
- 42% employees are fully vaccinated92% have taken 1 dose of the vaccine
- The entire workforce will be fully vaccinated
  (2 doses) by end of October 2021
- Employee Assistance Program 'MediBuddy'

### Recognition



- Recognition is based on demonstrating Kirloskar Values
- Recognition is through Darwinbox
- Winners are felicitated every quarter









# **Thank You**

Presented by: Mr. Mahesh Chhabria – Managing Director

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