

## KIRLOSKAR INDUSTRIES LIMITED

A Kirloskar Group Company

CIN No.: L70100PN1978PLC088972

Regd. Office: Office No. 801, 8th Floor, Cello Platina, Fergusson College Road, Shivajinagar, Pune 411 005 (India), Phone: +91-(0)20-29704374 Telefax: +91(0)20-29704374

Website: www.kil.net.in, Email: investorrelations@kirloskar.com

## AUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31 MARCH 2018 AND AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE YEAR ENDED 31 MARCH 2018

## PART- I

(₹ in lakhs)

Particulars		Standalone					Consolidated	
		Quarter Ended			Year ended		Year ended	
		31-03-2018	31-12-2017	31-03-2017	31-03-2018	31-03-2017	31-03-2018	31-03-2017
		Audited	Unaudited	Audited	Audited	Audited	Audited	Audited
I	Revenue from Operations	63	87	86	248	353	169,103	113,724
II	Other Income	2,153	889	945	7,791	4,443	7,067	4,993
III	<b>Total Revenue ( I+II )</b>	<b>2,216</b>	<b>976</b>	<b>1,031</b>	<b>8,039</b>	<b>4,796</b>	<b>176,170</b>	<b>118,717</b>
IV	Expenses:							
	a) Cost of materials consumed	-	-	-	-	-	104,441	60,154
	b) Purchases of stock in trade	-	-	-	-	-	5,986	-
	c) Changes in inventories of finished goods, work-in-progress and stock in trade	-	-	-	-	-	25	(1,482)
	d) Cost of Renewable Energy Credit Units Sold	3	3	4	7	9	7	9
	e) Employee benefits expense (Refer Note 4)	538	301	67	984	147	9,143	7,461
	f) Finance costs	-	-	-	-	-	1,162	1,366
	g) Depreciation and amortization expense	49	49	34	158	100	5,111	4,688
	h) Other Expenses:							
	- Operation and Maintenance Expenses (Refer Note 5)	154	11	44	188	96	33,781	25,650
	- Property Repairs and Maintenance	44	36	44	116	195	116	195
	- Security charges	65	59	61	247	252	247	252
	- Legal and Professional Charges	44	53	19	177	72	666	525
	- Administrative and Other expenses	83	48	52	215	118	5,222	3,770
	i) Corporate Social Responsibility Activities	25	23	35	63	61	268	237
	<b>Total Expenses</b>	<b>1,005</b>	<b>583</b>	<b>360</b>	<b>2,155</b>	<b>1,050</b>	<b>166,175</b>	<b>102,825</b>
V	<b>Profit before exceptional and extraordinary items and tax (III-IV)</b>	<b>1,211</b>	<b>393</b>	<b>671</b>	<b>5,884</b>	<b>3,746</b>	<b>9,995</b>	<b>15,892</b>
VI	Exceptional Items - (Expenses) / Income	-	-	-	-	-	-	-
VII	<b>Profit before extraordinary items and tax (V-VI)</b>	<b>1,211</b>	<b>393</b>	<b>671</b>	<b>5,884</b>	<b>3,746</b>	<b>9,995</b>	<b>15,892</b>
VIII	Extraordinary Items	-	-	-	-	-	-	-
IX	<b>Profit before tax (VII-VIII)</b>	<b>1,211</b>	<b>393</b>	<b>671</b>	<b>5,884</b>	<b>3,746</b>	<b>9,995</b>	<b>15,892</b>
X	Tax Expenses:							
	- Current Tax	150	136	215	706	835	2,100	3,889
	- Deferred Tax charge/ (Credit)	(38)	27	32	(67)	29	150	186
	- MAT credit entitlement	(53)	-	-	(53)	-	(53)	(122)
	<b>Total Tax Expense</b>	<b>59</b>	<b>163</b>	<b>247</b>	<b>586</b>	<b>864</b>	<b>2,197</b>	<b>3,953</b>
XI	<b>Profit/ (Loss) for the period from continuing operations (IX-X)</b>	<b>1,152</b>	<b>230</b>	<b>424</b>	<b>5,298</b>	<b>2,882</b>	<b>7,798</b>	<b>11,939</b>
XII	Profit/ (Loss) from discontinuing operations	-	-	-	-	-	-	-
XIII	Tax expense of discontinuing operations	-	-	-	-	-	-	-
XIV	<b>Profit/ (Loss) from discontinuing operations (after tax) (XII-XIII)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
XV	<b>Profit/ (Loss) for the period (XI+XIV)</b>	<b>1,152</b>	<b>230</b>	<b>424</b>	<b>5,298</b>	<b>2,882</b>	<b>7,798</b>	<b>11,939</b>
XVI	Share of the Profit/ (Loss) of Associate Company	-	-	-	-	-	-	-
XVII	Share in pre-acquisition profits	-	-	-	-	-	-	2
XVIII	Minority Interest	-	-	-	-	-	1,814	4,397
XIX	<b>Net Profit/ (Loss) after taxes, minority interest, share in pre-acquisition profits and share of Profit/ (Loss) of Associate Company (XV+XVI-XVII-XVIII)</b>	<b>1,152</b>	<b>230</b>	<b>424</b>	<b>5,298</b>	<b>2,882</b>	<b>5,984</b>	<b>7,540</b>
XX	Earning Per Share							
	(a) Basic:	11.87	2.36	4.37	54.57	29.69	61.64	77.66
	(b) Diluted:	11.86	2.36	4.37	54.56	29.69	61.63	77.66



- The above results are reviewed and recommended by the Audit Committee and approved by the Board of Directors of the Company in their respective meetings held on 17 May 2018 and subjected to audit by the Statutory Auditors of the Company.
- Disclosure of assets and liabilities as per Regulation 33(3)(f), Annexure IX of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 for the year ended 31 March 2018

Particulars		Standalone		Consolidated	
		Year ended		Year ended	
		31-03-2018	31-03-2017	31-03-2018	31-03-2017
		Audited	Audited	Audited	Audited
<b>I. EQUITY AND LIABILITIES</b>					
<b>1 Shareholders' funds</b>					
(a) Share capital	971	971	971	971	
(b) Reserves and surplus	78,715	75,011	91,672	87,460	
Sub-total shareholders funds:	79,686	75,982	92,643	88,431	
<b>2 Minority Interest</b>					
	NA	NA	28,765	28,285	
<b>3 Non-Current liabilities</b>					
(a) Long term borrowings	-	-	-	-	
(b) Deferred tax liability (Net)	88	155	8,353	8,203	
(c) Other Long term liabilities	23	1,588	23	1,586	
(d) Long-term provisions	260	224	426	359	
Sub-total non-current liabilities:	371	1,967	8,802	10,148	
<b>4 Current liabilities</b>					
(a) Short-term borrowings	-	-	7,239	9,688	
(b) Trade Payables	-	10	35,805	16,390	
(c) Other current liabilities	1,957	186	10,891	4,542	
(d) Short-term provisions	5	3	388	353	
Sub-total current liabilities:	1,962	199	54,323	30,973	
<b>TOTAL - EQUITY AND LIABILITIES</b>					
	<b>82,019</b>	<b>78,148</b>	<b>184,533</b>	<b>157,837</b>	
<b>II. ASSETS</b>					
<b>Non-current assets</b>					
<b>1</b>					
(a) Property, Plant and Equipment	3,201	669	58,882	57,667	
(b) Intangible assets	-	-	397	418	
(c) Capital work-in-progress	236	18	7,568	1,906	
(d) Non-current investments	69,657	68,638	52,131	51,113	
(e) Long-term loans and advances	1,258	695	3,879	2,912	
(f) Other non-current assets	18	72	23	77	
Sub-total non-current assets	74,370	70,092	122,880	114,093	
<b>2 Current assets</b>					
(a) Current investments	4,423	-	4,423	-	
(b) Inventories	-	2	21,720	12,188	
(c) Trade receivables	110	178	29,203	19,773	
(d) Cash and Bank Balances	2,522	7,167	3,040	8,400	
(e) Short-term loans and advances	72	29	2,616	2,618	
(f) Other current assets	522	680	651	765	
Sub-total current assets	7,649	8,056	61,653	43,744	
<b>TOTAL - ASSETS</b>					
	<b>82,019</b>	<b>78,148</b>	<b>184,533</b>	<b>157,837</b>	

- The Company amended its Memorandum of Association during the year to include in its objects clause the business of acquiring, developing, leasing, selling and dealing in Real Estate. Consequently, the Board of Directors accorded its approval for development of some land parcels at Kothrud in its meeting held on March 6, 2018. The advances in respect of Consultancy and other expenditure aggregating to ₹ 18 lakhs incurred in connection with this activity, have been included under 'Other Non- Current Asset' and also included as assets of Real Estate Segment identified by the Company during the quarter. The same would be reviewed and re-classified as 'Capital Work in Progress' or 'Inventories,' depending on the nature of the Project and the Business Model which shall be determined by the Company in due course. In the meantime, the lease rental income from the properties let out has been continued to be disclosed under 'Other Income'.
- During the year, the Company has implemented KIL Employee Stock Option Plan 2017. Employee Benefit Expenses for the year includes ₹ 490 lakhs ( ₹ Nil ) and for the quarter ended March 31, 2018 ₹ 291 lakhs ( ₹ Nil ) pertaining to the cost of compensation relating to the Stock Options. In accordance with Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 and the Guidance Note on Accounting for Employee Share-based Payments, issued by The Institute of Chartered Accountants of India, the Company measures compensation cost relating to employee stock options using the fair value method. Compensation expenses are amortised over the vesting period of the options on a straight line basis.
- Operating and Maintenance expense for the year includes ₹ 83 lakhs ( ₹ Nil ) and for the quarter ended as on March 31, 2018 ₹ 83 lakhs ( ₹ Nil ) towards one time repairs and overhaul of windmills.
- The figures for the last quarter of the current year and of the previous year are the balancing figures between the audited figures for full financial year and the published year to date figures upto December 31, 2017 (December 31, 2016).
- The Board of Directors has recommended Final Dividend of ₹ 21 (i.e. 210 %) per equity share of ₹ 10 each.
- Previous year's / period's figures have been reclassified wherever necessary, to conform to the current year's / period's grouping.

Registered Office:  
Office no. 801, 8th Floor, Cello Platina  
Fergusson College Road, Shivajinagar  
Pune- 411005

Place : Pune  
Date : 17 May 2018

For Kirloskar Industries Limited

Mahesh Chhabria  
Managing Director  
DIN 00166049



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STANDALONE AND CONSOLIDATED SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED,  
pursuant to Regulation 33 OF The SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015.

Particulars		Standalone					Consolidated	
		Quarter ended			Year ended		Year ended	
		31-03-2018	31-12-2017	31-03-2017	31-03-2018	31-03-2017	31-03-2018	31-03-2017
		Audited	Unaudited	Audited	Audited	Audited	Audited	Audited
<b>1</b>	<b>Segment Revenue</b>							
a	- Windpower generation	63	86	87	248	354	248	354
b	- Investments (Securities & Properties)	2,153	886	945	7,787	4,441	6,546	4,436
c	- Real Estate	-	NA	NA	-	NA	-	NA
d	- Iron Casting (Refer Note 2 below)	NA	NA	NA	NA	NA	169,372	113,927
	<b>Total</b>	<b>2,216</b>	<b>972</b>	<b>1,032</b>	<b>8,035</b>	<b>4,795</b>	<b>176,166</b>	<b>118,717</b>
	Less: Inter segment revenue	-	-	-	-	-	-	-
	<b>Net Sales</b>	<b>2,216</b>	<b>972</b>	<b>1,032</b>	<b>8,035</b>	<b>4,795</b>	<b>176,166</b>	<b>118,717</b>
<b>2</b>	<b>Segment Results</b>							
	Profit (+) / Loss (-) before tax and interest from each segment							
a	- Windpower generation	(137)	38	3	(68)	155	(68)	155
b	- Investments (Securities & Properties)	1,359	429	708	6,106	3,666	4,865	3,661
c	- Real Estate	-	NA	NA	-	NA	-	NA
d	- Iron Casting (Refer Note 2 below)	NA	NA	NA	NA	NA	6,514	13,517
	<b>Total</b>	<b>1,222</b>	<b>467</b>	<b>711</b>	<b>6,038</b>	<b>3,821</b>	<b>11,311</b>	<b>17,333</b>
	Add/ (Less):							
i	Interest	-	-	-	-	-	(1,162)	(1,366)
ii	Other Unallocable income/(expenditure) net off unallocable income/(expenditure)	(11)	(74)	(40)	(154)	(75)	(154)	(75)
	<b>Total Profit Before Tax</b>	<b>1,211</b>	<b>393</b>	<b>671</b>	<b>5,884</b>	<b>3,746</b>	<b>9,995</b>	<b>15,892</b>
<b>3</b>	<b>Segment Assets</b>							
	- Windpower generation	1,049	1,193	1,235	1,049	1,235	1,049	1,235
	- Investments (Securities & Properties)	77,053	78,258	76,188	77,053	76,188	59,526	58,662
	- Real Estate	18	NA	NA	18	NA	18	NA
	- Iron Casting	NA	NA	NA	NA	NA	120,041	97,215
	- Other un-allocated assets	3,899	1,044	725	3,899	725	3,899	725
	<b>Total Segment Assets</b>	<b>82,019</b>	<b>80,495</b>	<b>78,148</b>	<b>82,019</b>	<b>78,148</b>	<b>184,533</b>	<b>157,837</b>
<b>4</b>	<b>Segment Liabilities</b>							
	- Windpower generation	178	168	173	178	173	178	173
	- Investments (Securities & Properties)	1,956	1,874	1,771	1,956	1,771	1,953	1,769
	- Real Estate	-	NA	NA	-	NA	-	NA
	- Iron Casting	NA	NA	NA	NA	NA	60,795	38,958
	- Other un-allocated liabilities	199	211	222	199	222	199	221
	<b>Total Segment Liabilities</b>	<b>2,333</b>	<b>2,253</b>	<b>2,166</b>	<b>2,333</b>	<b>2,166</b>	<b>63,125</b>	<b>41,121</b>
<b>5</b>	<b>Capital Employed</b>							
	(Segment assets - Segment liabilities)							
a	- Windpower generation	871	1,025	1,062	871	1,062	871	1,062
b	- Investments (Securities & Properties)	75,097	76,384	74,417	75,097	74,417	57,573	56,893
d	- Real Estate	18	NA	NA	18	NA	18	NA
c	- Iron Casting	NA	NA	NA	NA	NA	59,246	58,257
e	- Unallocable corporate assets less liabilities	3,700	833	503	3,700	503	3,700	504
	Less: Minority Interest	NA	NA	NA	NA	NA	28,765	28,285
	<b>Total capital employed</b>	<b>79,686</b>	<b>78,242</b>	<b>75,982</b>	<b>79,686</b>	<b>75,982</b>	<b>92,643</b>	<b>88,431</b>

## Notes:

1 Windpower generation business is subject to seasonal variations in winds, hence the results for the period are not necessarily comparable with the results of the previous periods' / full year's performance.

2 Iron Casting' segment represents results of Kirloskar Ferrous Industries Limited, the Subsidiary.

Registered Office:  
Office no. 801, 8th Floor, Cello Platina  
Fergusson College Road, Shivajinagar  
Pune- 411005

For Kirloskar Industries Limited

Mahesh Chhabria  
Managing Director  
DIN 00166049

Place: Pune  
Date : 17 May 2018



**Auditor's Report on Standalone Quarterly and Annual Financial Results of Kirloskar Industries Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

**Board of Directors of  
Kirloskar Industries Limited,**

1. We have audited the financial results of Kirloskar Industries Limited ('the Company') for the quarter and the year ended March 31, 2018, attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The quarterly financial results are the derived figures between the audited figures in respect of the year ended March 31, 2018 and the published year-to-date figures up to December 31, 2017, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review. The financial results for the quarter ended March 31, 2018 have been prepared on the basis of the financial results for the nine-month period ended December 31, 2017, the audited annual financial statements as at and for the year ended March 31, 2017, and the relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and are the responsibility of the Company's management and have been approved by the Board of Directors of the Company. Our responsibility is to express an opinion on these financial results based on our review of the financial results for the nine-month period ended December 31, 2017 which were prepared in accordance with the recognition and measurement principles laid down in Accounting Standard (AS) 25, Interim Financial Reporting, specified under the Section 133 of the Companies Act 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India; our audit of the annual financial statements as at and for the year ended March 31, 2018; and the relevant requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
3. In our opinion and to the best of our information and according to the explanations given to us, these quarterly and annual financial results:
  - i. are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; and
  - ii. give a true and fair view of the net profit and other financial information for the quarter and for the year ended March 31, 2018.

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**Mumbai Office:** Office No. 83-87, 8<sup>th</sup> Floor, Mittal Tower, B-wing, Nariman Point, Mumbai – 400 021, Phone – 022 – 4922 0555, Fax – 022 – 4922 0504;



4. Further, read with paragraph 1 above, we report that the figures for the quarter ended March 31, 2018 represent the derived figures between the audited figures in respect of the financial year ended March 31, 2018 and the published year-to-date figures up to December 31, 2017, being the date of the end of the third quarter of the current financial year, which were subjected to a limited review as stated in paragraph 1 above, as required under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

For G. D. Apte & Co.  
Chartered Accountants  
Firm Registration Number: 100515W



U. S. Abhyankar  
Partner  
Membership Number.: 113053  
Pune, May 17, 2018



**Auditor's Report on Consolidated Financial Results of Kirloskar Industries Limited pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**

**Board of Directors of  
Kirloskar Industries Limited,**

1. We have audited the accompanying statement of consolidated financial results of Kirloskar Industries Limited ('the Holding Company') for the year ended March 31, 2018, being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The consolidated financial results include the results of the Holding Company and its subsidiary (the Holding Company and its subsidiary together referred to as 'the group'). This consolidated financial results which are the responsibility of Holding Company's management and approved by the Board of Directors have been prepared on the basis of related consolidated financial statements which are in accordance with the Accounting Standards prescribed under Section 133 of the Companies Act 2013, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the consolidated financial results.
2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as consolidated financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
3. We did not audit the financial statements of the Subsidiary, whose financial statements reflect total assets of Rs.1,20,040.96 Lakhs as at March 31, 2018 and total revenues of Rs. 1,69,371.35 Lakhs for the year ended on that date, as considered in the consolidated financial results. These financial statements have been audited by other auditor whose report has been furnished to us by the management and our opinion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of the subsidiary is based solely on the report of the other auditor.

Our opinion on the consolidated financial results is not modified in respect of the above matter with respect to our reliance on the work done and the report of the other auditor.

4. In our opinion and to the best of our information and according to the explanations given to us consolidated financial results:
  - i. include financial results of the subsidiary, Kirloskar Ferrous Industries Limited
  - ii. are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; and

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- iii. give a true and fair view of the net profit and other financial information for the year ended March 31, 2018.

For G. D. Apte & Co.  
Chartered Accountants  
Firm Registration Number: 100515W



U. S. Abhyankar  
Partner  
Membership Number: 113053  
Pune, May 17, 2018





Enriching Lives

## KIRLOSKAR INDUSTRIES LIMITED

A Kirloskar Group Company

17 May 2018

Corporate Relationship Department  
BSE Limited,  
1<sup>st</sup> Floor, P. J. Towers,  
Dalal Street, Fort,  
Mumbai 400 001.

**Ref.: Scrip Code 500243**

Pursuant to Reg. 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and as amended this is to inform you that G. D. Apte & Co., Chartered Accountants, Pune, (Firm Registration No. 100515W), Statutory Auditors of the Company have issued an Audit Report with unmodified opinion on the Audited Standalone Financial Results for the quarter and year ended 31 March 2018 and the Audited Consolidated Financial Results for the year ended 31 March 2018.

You are requested to take the same on your records.

Thanking you.

For Kirloskar Industries Limited

*A.V. Mali*  
Ashwini Mali  
Company Secretary &  
Compliance Officer

